In Business for Nonprofits

Enterprise Solutions Purpose-Built For You

UNIT4

About Unit4

Our people-centric solutions are purpose-built blend of industry-leading software for **Enterprise Resource Planning** (ERP), **Human Capital Management** (HCM) and **Financial Planning & Analysis** (FP&A).

Delivering total transparency, industry specific processes, reporting and implementation.

ACDI VOCA Expanding Opportunities Worldwide
The Salvation Army Giving Hope Today
HEIFER INTERNATIONAL
WWF
OPCW Organisation for the Prohibition of Chemical Weapons
DFID Department for International Development
CLINTON HEALTH ACCESS INITIATIVE
The Nature Conservancy Protecting nature. Preserving life.
NRC NORWEGIAN REFUGEE COUNCIL
UNOPS
+map INTERNATIONAL
Ipas Health. Access. Rights.

Operating in **25** countries

~3,000 employees

Generating more than **$400M** revenue

6,000+ clients

Unit4 Research – Transition to Transformation

40% of NFPs planning to increase spend on Finance and Compliance systems

45%
Dependance on Legacy Technology

40% of NFPs have a partial or limited view of data due to operational silos.

29%
Take a week to gather critical finance data

50% of NFPs plan to centralize finance and accounting functions to a shared service.

45%
Plan to centralize governance and compliance

From Transition to Transformation

- PAC study explored the major financial and operational challenges of more than 200 senior strategy leaders at NFP organizations across North America and Europe.
- *81% of nonprofit organizations reporting rising operating costs and 75% facing climbing fundraising expenses, the need for a robust financial management strategy has never been clearer.*

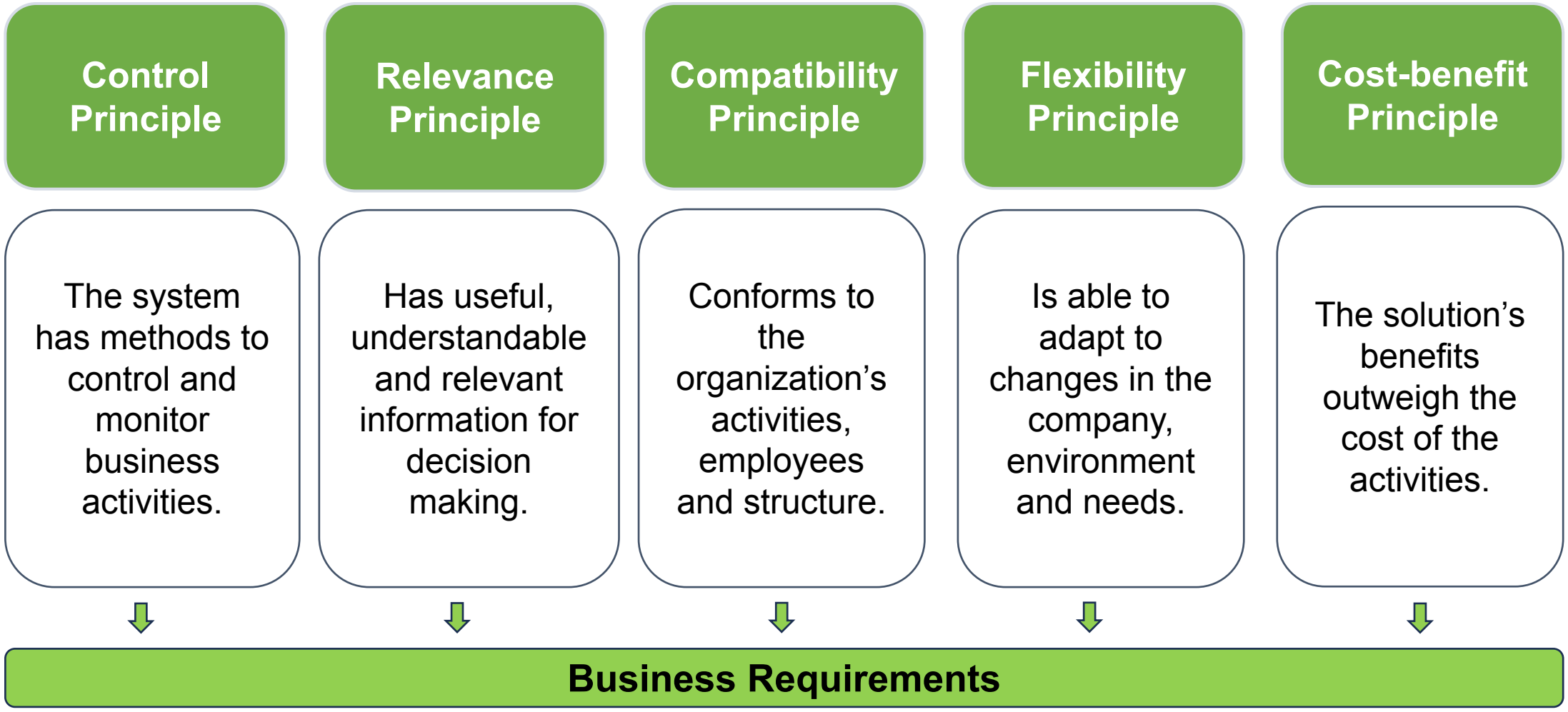
"Many NFPs are re-setting their strategies to put in place a platform that will enable them to survive and thrive in the years ahead."

“Deliver more Impact…

“Use the latest digital technology to become more effective, transparent, and accountable and agile.”

…change, grow and configure at will”

Digital Strategy = Future Ready Solution



Cloud = The Foundations for Change

Lower overall costs

Free your IT department from routine expenses

Faster software updates

SAAS flexibility and easily scalable as resources require

Reduce IT capital expenditure

Lower database admin, upgrades, and support costs

Increase data security

The highest standards of privacy and compliance

Reduce maintenance needs

Focus on business continuity, and stay operational

Better for hybrid working

Access FP&A cloud anywhere, anytime, 24/7

Positive environmental impact

Lower the carbon footprint of your real estate

Unify and integrate systems

Connect to innovative services via extension kits or APIs

Connectivity & Collaboration = Modern Digital Strategy

CRM

Microsoft Dynamics CRM

salesforce

PSA

Mavenlink

REPLICON

Deltek Vision

ERP

box

DocuSign

DOCUMENT MANAGEMENT

COLLABORATION

slack

HCM

VISA

ADP

SmartRecruiters

AMERICAN EXPRESS

MasterCard

SAP Concur

servicenow

Zendesk

Jira

SERVICE & SUPPORT

MIDDLEWARE

MuleSoft

boomi

FINANCE

dun & bradstreet

CreditDevice

OANDA

kyriba

PROJECT PLANNING

smartsheet

REPORTING

Power BI

Avalara

PAGERO

UNIT4

Pragmatic AI = Innovation Delivering Value

Efficiency Gains

Automate repetitive tasks

Scanning & flagging incomplete forms or errors

Analyse and process large volumes of financial data

Invoice matching & anomaly detection

Reduced Risk

Strengthens audits & compliance

Identifying patterns & red flags, unusual transactions or repeated vendor payments

Optimised Resources

Targets funds to maximize impact

Identify underutilized budgets for reallocation

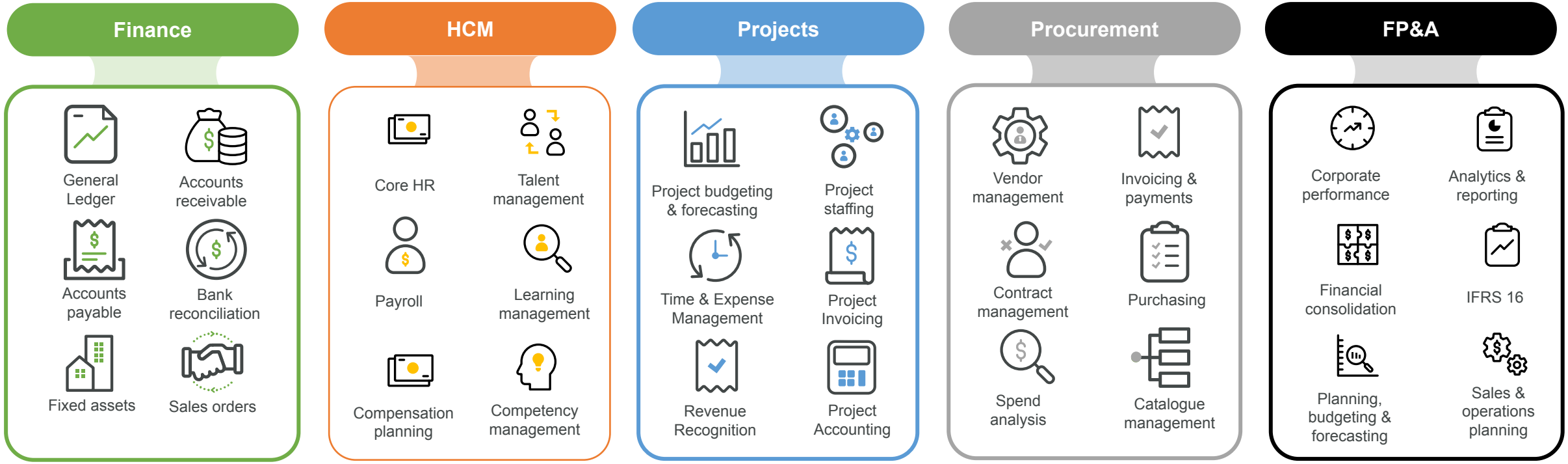
Plan project teams with skills, capacity and availability

Create impact reporting, from system data and program narrative

NORWEGIAN REFUGEE COUNCIL

"The fact that we have partnered with Unit4 for almost a 25 yrs is testimony to the quality of this collaboration. Back then, we were a small NGO. Today, we are a major player in the international humanitarian sector. Unit4 has played a pivotal role in that growth."

Comprehensive, Cloud-based Business Management



"Right for your business"

"Scalable, Global Reach, Multiple Currency & Languages"

Industry functionality

User experience and automation

Modern cloud platform and localisation

Note: HCM = Human Capital Management; FP&A = Financial Planning & Analysis

Cloud Solutions = Faster Time to Value

Industry Functionality

Industry agnostic out-of-the-box capabilities

Common good practises
Incorporated common practises based on 30 years of ERP, FP&A,HCM and industry expertise

Process simplification
User oriented approach to simplify experience and avoid additional steps for a basic onboarding

Interoperability
Prepared for integration with other Unit4 portfolio solutions and external data sources

Aligned sales & onboarding methodology
Full set of collateral from client engagement to client onboarding supporting every stage of the customer life cycle

Industry Specific capabilities

Industry Good practises
Incorporating 30 years of ERP, FP&A, HCM and industry experience for the Unit4 focus industries.

Industry dashboards & workspaces
Out-of-the –box dashboards and workspaces with pre-built metrics and KPIs for the targeted industry

Industry specific workstreams
Capabilities and process to support industry specific requirements (e.g. PSO opportunity management, Nonprofit grant management)

Predefined code lists
Off-the-shelf list of potential values based on commonly used lists in the industry.

Country specific capabilities (localization)

Localized companies
Country specific deployment companies in local currency

Local configuration
Configuring local rules, regulations and business processes enables localization to specific countries and regions

Multi-lingual support
Support of translations for all out-of-the-box content (including English, Spanish, French, German)

Statutory reports & stationery outputs
Built in local & statutory reports and stationery outputs based on country specific requirements

Non-profit Model = Delivering Value Drivers

Nonprofit model value drivers

Maximize available funding

- Automatically and accurately allocate indirect costs across multiple active projects
- Efficiently manage timesheets by project and allocate to funding source
- Optimize grant management to cover the pre-award and post-award process
- Easily automate cross-border or inter-company expense charges
- Give volunteers and staff the ability to accurately capture expense claims and timesheets in dedicated mobile apps

Make more impactful decisions

- Optimize entire project cycles and continually track financials to plan effectively
- Manage and understand the financial implications of sub-awarding to local partners and agencies, including disbursement process
- Understand company resources, such as fixed assets, to help allocate and reallocate effectively
- Streamline volunteer management through review and vetting steps, and the creation of volunteer resources

Build trust and accountability

- Comply with donor requirements and reporting needs (currencies, exchange rates, and expense categories) to strengthen relationships and confidence
- Ensure data is compliant and aligned to industry best practise (Common Data Model for Nonprofits)
- Automatically comply with regulations and standards such as IATI (International Aid Transparency Initiative) to ease admin and increase trust

Hear from our customers

"Interoperability with other solutions easier through APIs."

"Security simpler and more robust."

"250k€ savings in procurement via tighter controls and improved visibility to off-contract spend."

"Reduced regulatory quarterly & annual reporting from up to 3 months to immediate delivery."

www.unit4.com/our-customers

Empowering people to fight poverty: through connected insights, increased productivity, low TCO, and flexibility in growth.

OXFAM

"We have the flexibility to track project financial performance in terms of impact and outcomes, as well as down to the output level. Unit4 has been transformational." Rainelda Ampil, ERP Team Lead, GGGI

GGGI

Key Takeaways

- Future-Ready Digital Strategy
- Pragmatic AI for Impact
- Integrated Systems for Smarter Decisions

Unit4

Right for your mission.
Right 4U.