About Big Give

Sahil | Key Partnerships Manager
Bethany | Marketing & Comms Manager



2 Contents

- 01____About us
- 02___ Match funding benefits
- 03___ Case Studies
- 04___ How to get involved

3 About Us Our big idea

In 2007, our founder, Sir Alec Reed CBE, had a big, pioneering idea: that whatever cause you support, whether ending global poverty or promoting gender equality, from climate change to mental well-being - your donation is doubled if you give through Big Give—enabling thousands of charities to make an even bigger difference.

It's a simple idea. When the **public** donates to a **Charity** through a Big Give campaign, our **Champions** (philanthropists, foundations or corporates) match that donation. So £10 from a member of the public, becomes £20 for a good cause.



Meet the team

Big Give is a match funding charity which supports charities by:

Showcasing your work to Champions (like philanthropists, foundations or corporates)

Enabling you to take online donations (and have them doubled!) and help to increase your online visibility

Offering you opportunities to take part in match funded campaigns



We're a small team working on making a big difference!

Who we work with

Champions

Charities

Partners

Promoted By















FOUNDATION











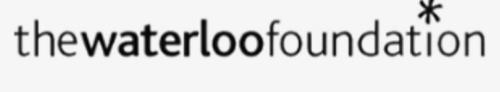




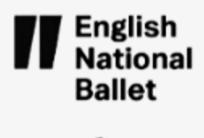














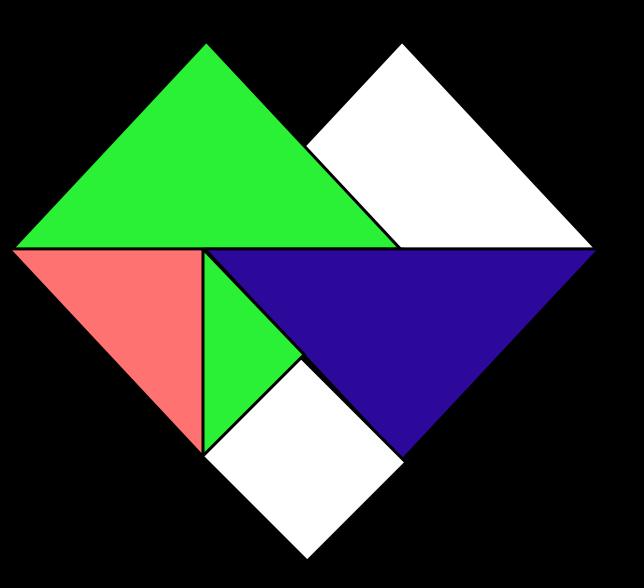




New Philanthropy for Arts & Culture



£290m



Raised for good causes through match funding since 2008

Why we believe our work is more important than ever

Charities must generate income from different sources

Match funding could be the best way to encourage current and new donors to give, even at a time when purse strings are tight.

Donor Strategy

"If match funding were coupled with support for orgs to grow their capacity for developing donor relationships, it would enable long-term transformative change in our giving culture." - Beacon

Collaboration

Campaigns can have 1000+ charities taking part. The ability to join together in one voice and raise awareness about the campaign encourages inter-sector collaboration amongst charities.

Unleashing philanthropic giving

Match funding is the driving force to enable both funders and charities to deliver impact where it's needed most.

What our Champions are looking for

Clear and measurable impact

Champions want to support initiatives where they can see tangible results. Charities should be able to provide clear metrics and success stories that demonstrate the impact of their work.

Transparency

How will the funds raised in the campaign be used? Your match funding campaign should be accompanied by robust tracking and reporting to measure results.

Strong marketing

How do you plan to leverage media (social media, newsletters, press releases, and events) to raise awareness and engage a wider audience. Our campaigns are all about fundraising!

Information is key

Our Champions should leave with a good, well-rounded understanding of who your charity is, who you support, what your project is about and why it's so important. Even if it's for core-costs!

Match funding benefits

10 Why match funding?



The success we have had to date simply would not have been possible without Big Give - they have guided us along the way, supporting us to reach out fundraising target every time.



Kate, Head of Fundraising, Jamies Farm



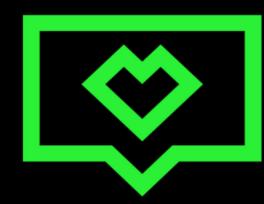
Resilience

Develop current income streams or grow new ones



Skills

Improve digital fundraising skills



Profile

Join together with other charities for a bigger voice



Impact

More people give and people give more when their donations are matched.

11 Why match funding?

The benefits

- O1 Resilience: Diversify income streams. Engage supporters and networks. Unlock funding.
- Skills: Test something new.

 Access training and resources.

- o3 Profile: Build morale internally and externally.

 Be part of something bigger.

 It's something to shout about!
- O4 Impact: More people give and people give more when their donations are matched.

12 Why match funding?

The impact

Resilience Skills

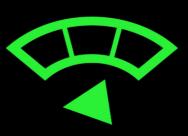




Profile



Impact



73%

received more donations

60%

bigger donations vs comparable fundraising

100%

of charities have donor stewardship plans

96%

reported having no or some experience of digital fundraising

88%

reported increased confidence in digital fundraising

91%

reported donations from new supporters

33%

of new donations were estimated to be from new supporters

92% satisfied or very satisfied with ROI

94%

wish to take part again

Of donations made double the difference

13 Case Study- British Deer Society

Top campaign insights:

Amount raised: £13,348

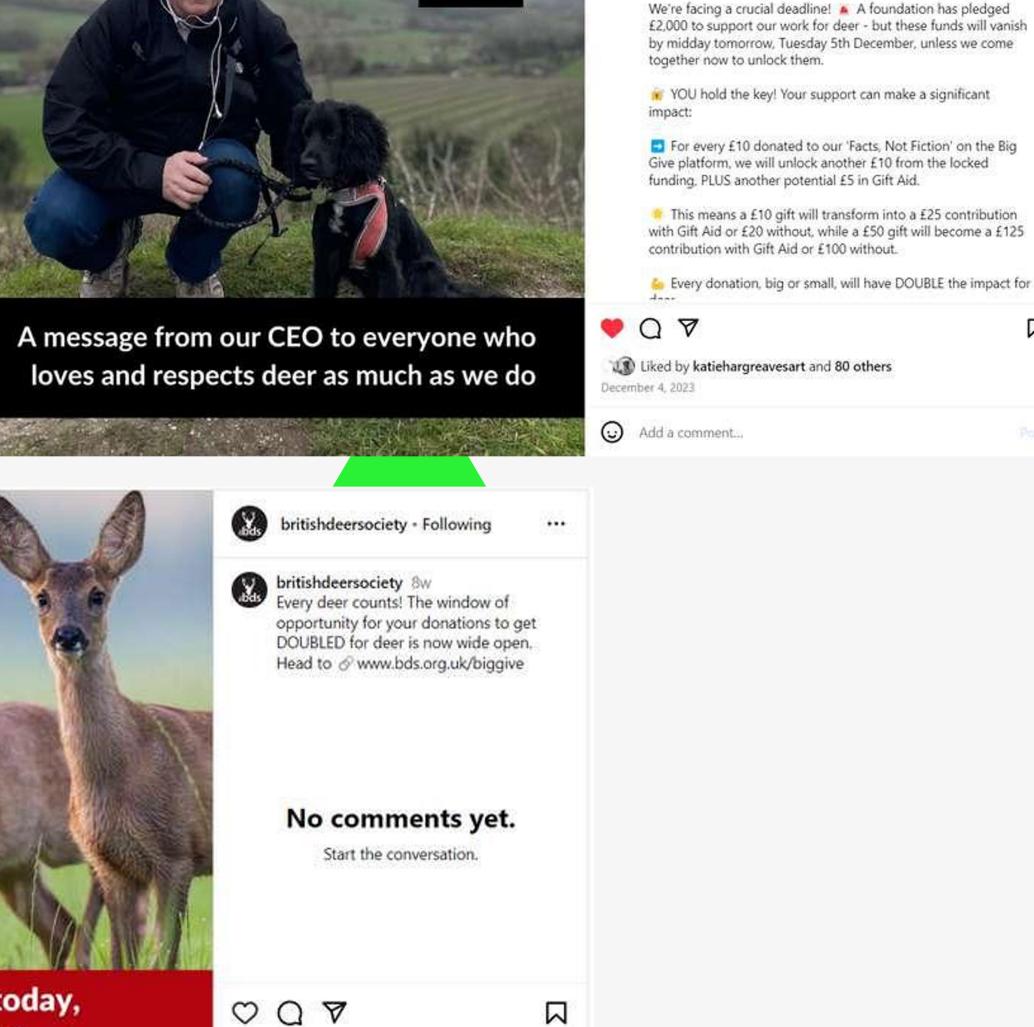
Campaign experience: 0

Number of online donations: 139

Big idea: **Developed a clear**, flexible, and creatively distinct marketing plan

Key learning: Keep a direct ask from Ceo in their back pocket.





britishdeersociety

britishdeersociety • URGENT MESSAGE FROM OUR CEO

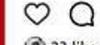
fellow deer enthusiasts around the world,

To all our dedicated supporters, amazing photographers and

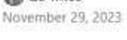


Every 1X DONATION today, will have 2X THE IMPACT for deer.









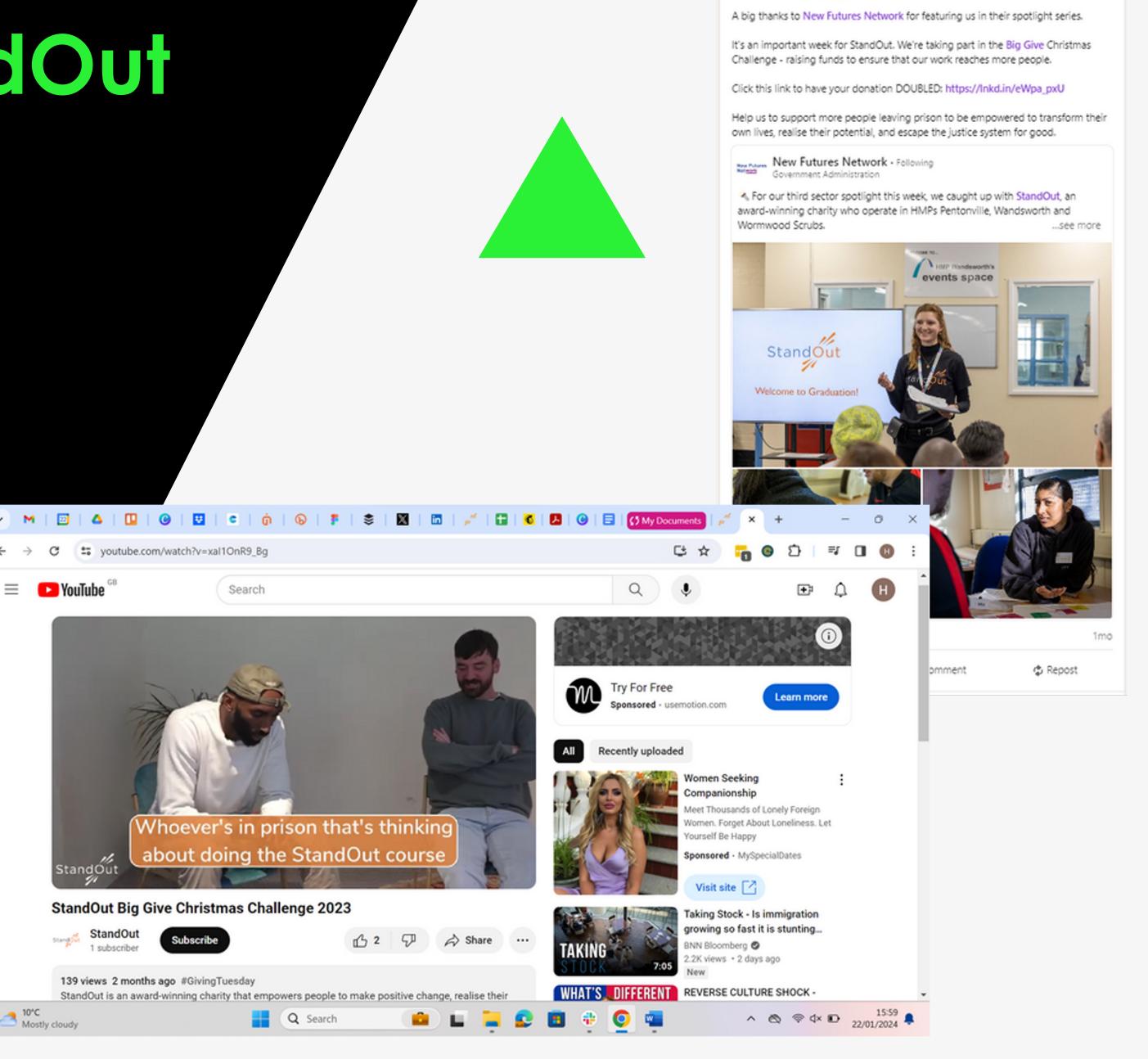




14 Case Study- StandOut Programmes

Top campaign insights:

Amount raised: £95,069
Campaign experience: 3
Number of online donations: 81
Big idea: Giving a voice to their
programme participants
Key learning: Preparation is key,
and think about your audience



StandOut - Following Civic and Social Organizations

15 Case Study- Baby Bank Network

Top campaign insights:

Amount raised: £10,985

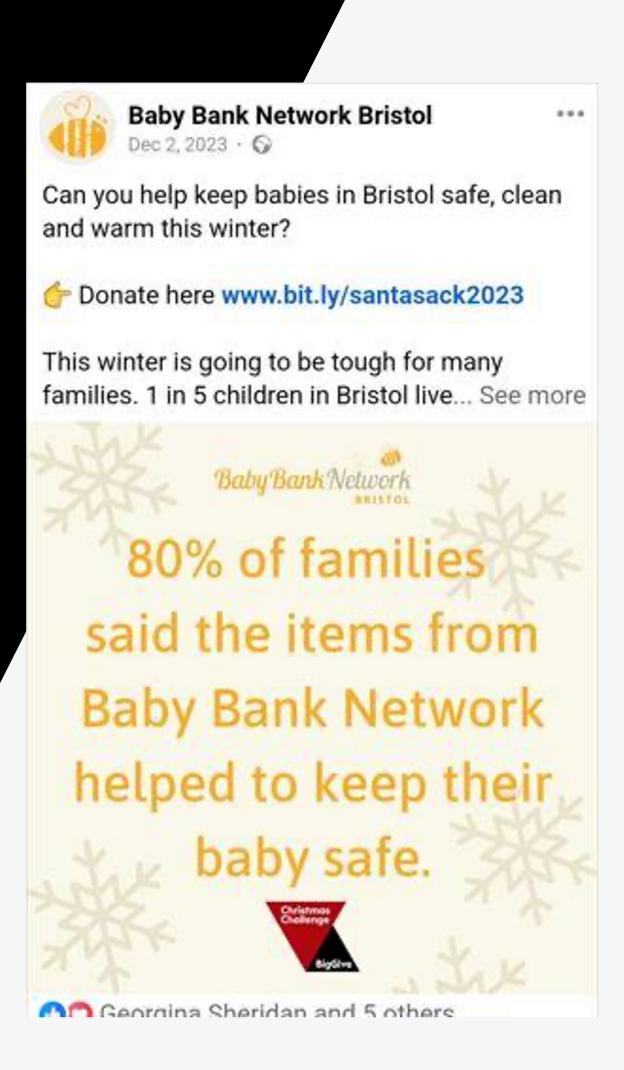
Campaign experience: 1

Number of online donations: 97

Big idea: 2023 Santa's Sack Appeal

Key learning: Planning is key and

get everyone involved early





Santa's Sack Appeal 3 days to go!

Your donations doubled 28 November - 5 December



Help us reach our £8000 target!





We know that a match giving opportunity **inspires our supporters to donate**, knowing that their donation will help twice as many families. Match funding helps to **improve the response rate** of our fundraising appeal and also **encourage larger average gifts** as our supporters are inspired by the double impact. Big Give's platform is easy to navigate and their support team incredibly helpful.



Emily

Senior Individual Giving Manager | Ripple Effect

How you can get involved

18 How to get involved

Our campaigns

Women and Girls Match Fund 2024

Apply by June 22nd

Christmas Challenge 2024
Apply by July 5th

Arts for Impact 2025

Green Match Fund 2025

Kind²Mind 2025



19 How to get involved

Getting started on Big Give

Sign up to our platform: Registering your charity on the Big Give platform is free and easy https://donate.biggive.org/

Start planning ahead for next year:

Browse all of the campaigns on our website and choose the right one for you. You can get in touch directly at hello@biggive.org if you have questions.



Thank you

hello@biggive.org

biggive.org

